

Part of the Panasonic family, **ITC Global** offers global-scale presence and local on-site support. We specialize in satellite-based communications for industrial operations in extreme environments, including deep-water energy exploration, remote mining and transoceanic shipping. Today ITC Global is the number one provider of satellite communications networks to the mining industry and among the top three providers to the oil and gas industry. We are currently looking for a:

PRE-SALES ENGINEER

Responsibilities and tasks

- ✓ Provide technical support to Sales Team.
- ✓ Participate in bidding processes and respond to RFI's & RFP's & RFQ's by providing technical and non-technical documents.
- ✓ Identify and describe customer technical needs.
- ✓ Build up technical solutions together with the technical team to respond to customer demands.
- ✓ Attend customers' meetings, shows and other events.
- ✓ Maintain and boost existing relationships with customers by delivering an exceptional customer service.
- ✓ Travelling internationally (mostly in Europe).
- ✓ Support project management.
- ✓ Support link budget calculation.

Your profile

Education

- ✓ Electronics, Telecommunications or similar (or equivalent professional experience).

Languages

- ✓ English and French: fluent oral and written (mandatory).
- ✓ Italian: fluent oral and written (a plus).

Technical, personal and interpersonal competencies

- ✓ TCP/IP technologies.
- ✓ Satellite technologies (a plus).
- ✓ Commercial awareness.
- ✓ Customer orientation and communication (excellent written and oral skills).
- ✓ Initiative and autonomy.

Experience in a similar position.

Full-time permanent position based in Sion (Switzerland), starting as soon as possible.

Please, send your application to: nuria.fabrego@itcglobal.com